

**PRESS RELEASE**

**3 July 2019**

## **Cording strengthens UK residential team with senior hire**

Cording Real Estate Group, a member of the Edmond de Rothschild Real Estate investment management platform, has strengthened its UK residential team with the appointment of Zoe Innes as head of residential lettings, UK.

Working alongside the residential team, Zoe will manage Cording's in-house lettings team, which will be responsible for letting units in Cording's two existing private rental sector (PRS) funds, Cording UK Residential Investment Fund and PRS Club 1. Cording is currently developing four PRS schemes in Nottingham, Leicester and Warrington, comprising more than 1200 units

Zoe has more than 20 years' experience in UK residential lettings with a focus on leading lettings teams in a target-driven, traditional estate agency environment. She has managed multiple teams of lettings staff, advised on refurbishment programmes to optimise rental values and minimise void periods, created and facilitated marketing strategies to meet targets within budget

Prior to joining Cording, she was head of lettings and a director of Cluttons, where she built, led and guided the residential lettings teams for more than six years, generating significant profits as well as increasing the firm's share of lettings in a very competitive market. Clients included private investors, institutions and a number of the large central London estates.

Before joining Cluttons, Zoe was a lettings manager at Strutt & Parker and Kinleigh Folkard & Hayward. She is a fellow of ARLA (Association of Residential Letting Agents), a voluntary body which promotes best practice across the letting industry.

Tim Holden, director of residential asset management at Cording, said: "Zoe brings with her a great depth of experience and expertise in the lettings market. She joins a fully-integrated team that is building strength and depth in lettings and, as such, I believe she will be an outstanding leader for our UK lettings' team".

### **FOR FURTHER INFORMATION, PLEASE CONTACT:**

**Tavistock**

Charlotte Dale

T: 020 7920 3150

E: [charlotte.dale@tavistock.co.uk](mailto:charlotte.dale@tavistock.co.uk)

**Cording Real Estate Group**

Reiner Beckers, Head of Business Development

T: +49 69 743 03 88 14

E: [reiner.beckers@cordinggroup.com](mailto:reiner.beckers@cordinggroup.com)

**NOTES TO EDITORS:**

**About Cording Real Estate Group**

Headquartered in London, Cording Real Estate Group is a European real estate business which provides vertically-integrated services covering investment management, asset management and property management. Founded in 2008, Cording has grown significantly in its target markets of the UK, Germany and Benelux. It currently has around €2.5 billion of management mandates. Cording has 85 staff operating from five offices in Germany, one in the UK and one in the Netherlands. [www.cordinggroup.com](http://www.cordinggroup.com)

**About Edmond de Rothschild Real Estate Investment Management**

Edmond de Rothschild is an ambitious, independent family-run investment house which specialises in private banking and asset management. The Group has 150 billion euros in assets under management, 2,700 employees and 32 sites worldwide as of 31 December 2018. Edmond de Rothschild Real Estate Investment Management platform operates through Local Operating Entities, including Orox Asset Management in Switzerland, Cleaveland in France, and Cording Real Estate Group in the UK, Benelux & Germany. The Edmond de Rothschild Real Estate investment management platform now includes over 140 real estate professionals people in 11 offices (6 countries) and manages around EUR 9 billion of real estate assets on behalf of discretionary funds and separated accounts.