



# EDMOND DE ROTHSCHILD REAL ESTATE INVESTMENT MANAGEMENT UNDERLINES GROWTH AMBITION WITH SENIOR RECRUITMENTS

Bert-Jan Scheffer and Martijn Vlasveld join Edmond de Rothschild REIM as Managing Director – Head of Business & Product Development and Managing Director – Head of ESG.

Onno Scheij, currently Managing Director and Head of Benelux, is promoted to Head of Asset Management at platform level.

The reinforcement of the team at senior positions underlines Edmond de Rothschild's REIM's strategy to increase its offer of funds and mandates with a regional, sector or thematic focus to respond to the needs of existing and new clients.

After the rebranding of its local businesses to Edmond de Rothschild REIM and the integration of the teams, various new strategies have been successfully launched and grown in the residential, light industrial & logistics, private real estate debt and office sectors.

In order to meet client expectations and reinforce the efficiency as one team across the European markets, the following appointments and promotion have been made:

- **Bert-Jan Scheffer, 42 years old, is joining as Managing Director – Head of Business & Product Development.** Bert-Jan started his career with ING Real Estate's fund of funds business and subsequently was in charge of the real estate allocation of the Shell pension funds for almost 10 years. He has led investments in real estate, and infrastructure, of over EUR 7.5 bln across the globe. His responsibility will be to anticipate demand from clients, establish new strategies and coordinate marketing and fund raising efforts. He will be based in Amsterdam.
- **Martijn Vlasveld, 41 years old, is joining as Head of ESG – Edmond de Rothschild REIM.** Martijn has been in charge of sustainability with ING Real Estate and CBRE Global Investors for almost 15 years, at the same time having direct asset and portfolio management responsibilities. Edmond de Rothschild REIM is a conviction driven investment house with a strong focus on sustainability. Martijn will be responsible for the integration and implementation of the sustainability strategy in all the company's products and the investment and asset management processes and to harmonize the data collection to produce consistent reporting. He will also lead the approach related to Net Zero Carbon objectives. He will be based in Amsterdam.

- **Onno Scheij, 54 years old, is promoted Head of Asset Management - Edmond de Rothschild REIM.** Highly recognized as a senior real estate management professional, Onno has been active on the Benelux market for more than 20 years. Initially partner of Horizon and Cording, he has been instrumental in the integration of the Edmond de Rothschild Real Estate Investment Management platform. Based on the conviction that the asset management processes are a key part of performance, Onno will ensure consistency across the platform, in particular in case of multi country mandates, and he will support the local teams in specific situations. As Head of Benelux, he is based in Amsterdam.

These senior recruitments will strengthen Edmond de Rothschild REIM's ability to act as one team with the conviction that local presence on the real estate markets is a key driver for the performance and the management of the assets. It will also enhance the contacts with investors and the cooperation with other business entities of the Edmond de Rothschild Group.

Commenting on these new senior positions, Pierre Jacquot and Arnaud Andrieu, co-CEOs said "A stronger team at platform level will boost our capacity to grow our existing products and launch new strategies with more visibility on the market and a closer cooperation between our local teams"

#### **ABOUT EDMOND DE ROTHSCHILD REAL ESTATE INVESTMENT MANAGEMENT**

With more than CHF 12 billion in real estate assets, the Edmond de Rothschild real estate investment management platform operates through local operating entities in Switzerland, France, the UK, Benelux and Germany. Backed by strong convictions in responsible investment, active management and close proximity, a vast European network of 120 professionals in 9 offices, develops and supports real estate projects in the office, industrial, logistics and residential sectors on behalf of discretionary funds and third-party mandates.

#### **ABOUT THE EDMOND DE ROTHSCHILD GROUP**

As a conviction-driven investment house founded upon the belief that wealth should be used to build the world of tomorrow, Edmond de Rothschild specialises in Private Banking and Asset Management and serves an international clientele of families, entrepreneurs and institutional investors. The group is also active in Corporate Finance, Private Equity, Real Estate and Fund Services.

With a resolutely family-run nature, Edmond de Rothschild has the independence necessary to propose bold strategies and long-term investments, rooted in the real economy.

Founded in 1953, the Group had nearly CHF 178 billion in assets under management at the end of December 2021, 2,500 employees, and 29 locations worldwide.

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